

MOST COMPREHENSIVE WEBSITE ON TEA  
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WEEKLY TEA MARKET REPORT

SALE NO: 3 - 19TH/ 20TH JANUARY 2021

ORDER OF SALE		
EXESTATE	LG Large Leaf LG Small Leaf/BOPIA/Premium	High & Medium/Off Grade/Dust
1. Forbes & Walker Tea Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
2. Bartleet Produce Marketing (Pvt) Ltd	Ceylon Tea Brokers PLC	Mercantile Produce Brokers (Pvt) Ltd
3. Ceylon Tea Brokers PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd
4. Eastern Brokers Ltd	Bartleet Produce Marketing (Pvt) Ltd	Asia Siyaka Commodities PLC
5. Mercantile Produce Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
6. Lanka Commodity Brokers (Pvt) Ltd	Eastern Brokers Ltd	Ceylon Tea Brokers PLC
7. John Keells PLC	Lanka Commodity Brokers (Pvt) Ltd	John Keells PLC
8. Asia Siyaka Commodities PLC	John Keells PLC	Eastern Brokers Ltd

At this week's sale 12,493 lots totalling 7,810,501 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	1,007	1,179,121
Main Sale - High & Medium	1,843	1,019,800
Low Grown - Leafy	2,339	1,176,403
Low Grown - Semi Leafy	2,021	1,185,428
Low Grown - Tippy	2,278	1,366,952
Premium Flowery	415	80,130
Off Grades	1,896	1,057,819
Dust	694	744,848
<b>TOTAL</b>	<b>12,493</b>	<b>7,810,501</b>
Re - Prints	22	11,825

Buyers Prompt : 26/01/2021

Sellers Prompt : 27/01/2021

QUALITY

High and Mid Grown's were irregular and barely maintained, whilst the Low Grown's were lower to last.

COMMENTS

*Auction offerings increased to 7.8 M/Kgs this week. The largest volume on offer since Sale No. 4 of 22-23 January 2019 (8.1 M/Kgs). Large Leaf/Low Grown teas continued to meet with good demand, whilst the High and Mid Grown Small Leaf teas met with less demand and a lower trend in prices.*

*Ex-Estate offerings comprised of approximately 1.1 M/Kgs. Fair demand mostly at easier rates.*

*Best Western BOP's declined Rs. 20-30 per kg and more for select high priced teas of last week, whilst the corresponding BOPF's declined Rs. 20-40 per kg. In the Below Best category, BOP's eased up to Rs. 20 per kg, whilst the corresponding BOPF's declined Rs. 20-40 per kg. Plainer BOP/BOPF's declined Rs. 20 per kg and more. Nuwara Eliya BOP's were irregular following quality, whilst the corresponding BOPF's were barely maintained. Uda Pussellawa BOP's sold around last week's levels. Corresponding BOPF's declined Rs. 10-20 per kg, whilst the Uva BOP/BOPF's declined by a similar margin.*

*High and Medium Grown CTC teas met with better demand and most teas on offer gained by Rs. 20 per kg on average, whilst select invoices appreciated substantially following special inquiry. Corresponding Low Grown varieties - BP1's continued to sell around last week's levels, whilst the PF1's were firm and Rs. 10-20 per kg lower with the poorer sorts being difficult of sale.*

*Low Grown teas comprised of 3.7 M/Kgs. In the Leafy/Semi Leafy and Tippy catalogues, there was fair demand.*

*BOP1/OP1's in general were lower. However, teas at the bottom were fully firm. A selection of well-made OP/OPA's together with teas at the bottom were firm, whilst the others were easier. Well-made PEK/PEK1's were firm to selectively dearer. Balance were irregular following quality.*

*In the Tippy catalogues, Select Best FBOP/FF1's were lower. However, teas in the Best category sold around last levels. Below Best and teas at the bottom, which were firm at the commencement, declined towards the closure. In the Premium catalogue, well-made Tippy teas were firm to selectively dearer, whilst the others were lower following quality.*



**SRI LANKA TEA EXPORTS - JANUARY-DECEMBER 2020**

**QUANTITY OF TEA EXPORTED DECLINED BY 27.08 M/KGS (-9.2%)**

**REVENUE OF TEA EXPORTS DECLINED BY Rs. 10.4 BILLION (-4.3%)**

**UNIT FOB VALUE OF TEA INCREASED TO Rs. 866.70 (5.4%) - HIGHEST EVER!**

Sri Lanka Tea Exports for the period January-December 2020 totalled 265.5 M/kgs vis-à-vis 292.6 M/kgs of January-December 2019, showing a decline of 27.0 M/kgs. When analysing the exports category-wise, Bulk tea totalling 118.2 M/kgs during January-December 2020 has shown a decline of 4.6 M/kgs vis-à-vis 122.8 M/kgs of January-December 2020. Meanwhile, Peacketed tea for January-December 2020 of 118.1 M/kgs has shown a significant downturn of 20.9 M/kgs vis-à-vis 139.0 M/kgs of January-December 2019, whilst Tea bags totalling 22.1 M/kgs for January-December 2020 have shown a decline of 0.7 M/kgs vis-à-vis 21.5 M/kgs of January-December 2019. Similarly, Instant tea totalling 2.8 M/kgs has shown a decline of 0.2 M/kgs vis-à-vis 3.0 M/kgs when compared to the corresponding period of 2019. Green tea too for the period January-December 2020 totalling 4.1 M/kgs has shown a downturn of 0.6 M/kgs vis-à-vis 4.7 M/kgs of January-December 2019.

Revenue of Rs. 230.1 B realised from Tea Exports for January-December 2020 shows a decline of Rs. 10.4 B in comparison to the previous best of Rs. 240.6 B realised in 2019. Revenue from Bulk tea, however, of Rs. 88.9 B shows a marginal growth of Rs. 1.3 B vis-à-vis Rs. 87.5 B of January-December 2019. Meanwhile, Packeted tea totalling Rs. 96.8 B shows a decline of Rs. 8.5 B vis-à-vis Rs. 105.3 B of January-December 2019. Tea bags too, totalling Rs. 31.8 B shows a deficit of Rs. 2.2 B vis-à-vis Rs. 34.0 B of the corresponding period of 2019. Instant tea, totalling Rs. 4.10 B for the period January-December 2020 has remained static vis-à-vis 4.17 B of January-December 2019, whilst Green tea exports totalling Rs. 8.3 B in 2020 shows a decline of Rs. 1.1 B vis-à-vis Rs. 9.4 of January-December 2019. It is also relevant that the total FOB value for January-December 2020 of Rs. 866.70 (USD 4.71) has shown a growth of Rs. 44.45 (USD 0.09) vis-à-vis Rs. 822.25 (USD 4.62) of January-December 2019, thus recording the highest ever FOB value surpassing the previous best which was realised during the corresponding period of 2019.

Turkey has retained the No. 1 position as the largest importer of Sri Lankan tea in 2020 followed by Iraq and Russia with Iran occupying the 4<sup>th</sup> position. Although Iran occupies the 4<sup>th</sup> position, a fairly substantial decrease in imports is recorded during January-December 2020 compared to the corresponding period of 2019. Other noteworthy importers are China and Chile where they have recorded a fairly significant increase in imports by 19% and 30% respectively. Meanwhile, destinations such as Azerbaijan, Syria, UAE, Libya, Germany, USA and Japan have all recorded a fairly significant decrease in imports during the period under review. (See more details on page no. 09)

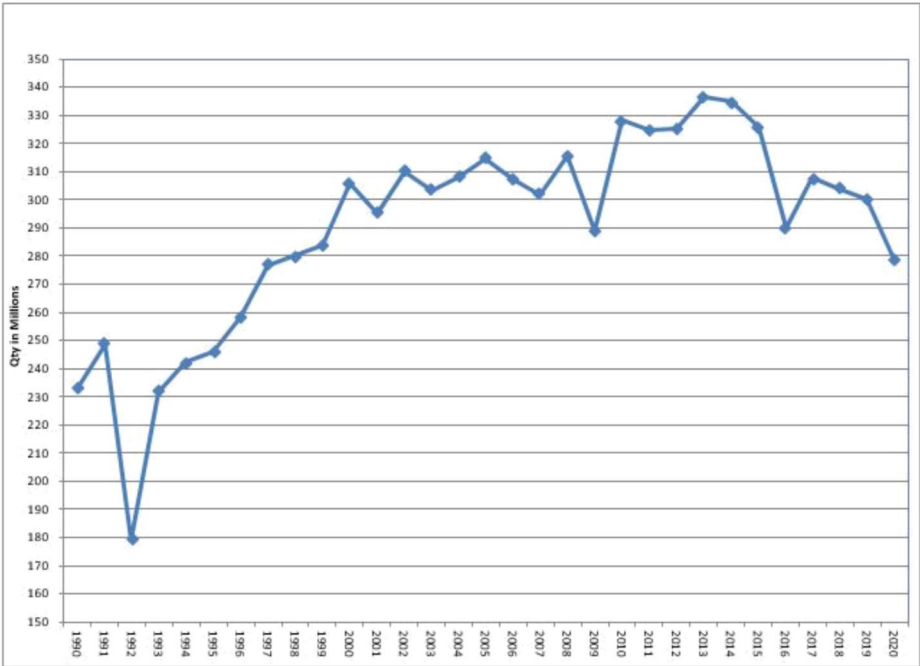
**SRI LANKA TEA PRODUCTION - JANUARY-DECEMBER 2020**

**Tea Production declined by 21.63 M/kgs (-7.21%) - Lowest since 1997!**

Sri Lanka Tea Production for the period January-December 2020 totalled 278.5 M/kgs vis-à-vis 300.1 M/kgs of January-December 2019, showing a decrease of 21.6 M/kgs YOY. High Grown production for 2020 totalled 61.2 M/kgs vis-à-vis 61.7 M/kgs of January-December 2019, thus recording a decrease of 0.5 M/kgs (-0.85%). Meanwhile, Mediums totalling 45.6 M/kgs have shown a marginal decline of 0.3 M/kgs (-0.69%) vis-à-vis 45.9 M/kgs of January-December 2019, whilst Low Growsns totalling 169.6 M/kgs have recorded a significant decline of 20.1 M/kgs (-10.63%) vis-à-vis 189.7 M/kgs of January-December 2019.

CTC production for the period January-December 2020 totalled 24.1 M/kgs, recording an increase of 0.5 M/kgs vis-à-vis 23.6 M/kgs of January-December 2019. High Grown CTC production totalling 5.3 M/kgs for January-December 2020 has recorded an increase of 1.8 M/kgs vis-à-vis 3.5 M/kgs of January-December 2019. Medium Grown CTC's totalling 8.2 M/kgs show a decrease of 0.2 M/kgs vis-à-vis 8.0 M/kgs of January-December 2019, whilst Low Grown CTC's totalled 10.5 M/kgs, show a decline of 1.5 M/kgs vis-à-vis 12.0 M/kgs of January-December 2019.

**SRI LANKA TEA PRODUCTION 1990 TO 2020**



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<div>BOP</div>		<div>Best Westerns declined Rs. 20-30 per kg and more for select high priced teas of last week. Teas in the Below Best and Plainer categories declined Rs. 20 per kg and more. Nuwara Eliyas were irregular following quality. Uda Pussellawas were barely steady. Uvas declined Rs. 20 per kg and more.</div>																																																																																																	
<div>BOPF</div>		<div>Teas in the Best and Below Best categories declined Rs. 20-40 per kg, whilst the Plainer sorts were Rs. 20 per kg lower. Nuwara Eliyas were irregular and barely steady. Uva/Uda Pussellawas declined Rs. 10-20 per kg and more following quality.</div>																																																																																																	
<div>OP/OPA</div>		<div>Well made OP/OPA's firm whilst others were firm to dearer Rs. 10 per kg.</div>																																																																																																	
<div>PEKOE/PEKOE1</div>		<div>A limited selection of liquoring PEK's that were available were irregularly dearer. Well made Orthodox leafy PEK/PEK1's were firm on last whilst others were firm to easier. Well made Rotovane PEK's in general were easier Rs. 20-30 per kg.</div>																																																																																																	
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UNORTHODOX TEAS

**HIGH GROWN** BP1s - Irregular. PF1s - Firm to marginally dearer.

**MEDIUM GROWN** BP1s - Rs. 20-30 per kg dearer. PF1s - Gained Rs. 20-30 per kg and substantially more for select invoices.

**LOW GROWN** BP1s - Mostly firm. PF1s - Better teas were firm and Rs. 10-20 per kg easier, whilst the others declined further with the poorest on offer continuing to be difficult of sale.

QUOTATIONS IN (Rs/kg)	BP 1		PF 1	
Sale Date	11/12 JAN	19/20 JAN	11/12 JAN	19/20 JAN
High Grown	550 - 610	550 - 620	530 - 620	550 - 630
Medium Grown	540 - 600	580 - 610	540 - 650	570 - 700
Low Grown	560 - 640	610 - 650	610 - 860	620 - 860

OFF GRADES

**FGS1/FGS** Best together with Below Best varieties were firm to lower following quality whilst poorer sorts were dearer Rs. 10-20 per kg. Low Grown - Best varieties were firm on last whilst Below Best and poorer sorts gained Rs. 20 per kg and more towards the closure. CTC's in general were firm to dearer.

**BROKENS** BM's in general gained Rs. 10-20 and more towards the closure. BP's in general were selectively dearer.

**BOPIA** The Best varieties in general were lower to last whilst the bolder varieties declined by Rs. 30-40 per kg with less demand. Below Best varieties were irregular. Poorer sorts were dearer by Rs. 10-20 per kg.

QUOTATIONS IN (Rs/kg)	HIGH		MEDIUM		LOW	
Sale Date	11/12 JAN	19/20 JAN	11/12 JAN	19/20 JAN	11/12 JAN	19/20 JAN
Better Fannings (Orthodox)	610 - 650	600 - 640	580 - 610	580 - 610	520 - 560	500 - 570
Better Fannings (CTC)	N/A	530	540 - 580	560	480 - 740	480 - 820
Other Fannings (Orthodox)	430 - 590	450 - 600	470 - 610	470 - 600	420 - 520	440 - 540
Other Fannings (CTC)	480	N/A	430 - 450	430	410 - 740	420 - 820
Good Brokens	500 - 620	550 - 600	520 - 690	520 - 670	640 - 740	660 - 740
Other Brokens	450 - 610	460 - 620	440 - 620	460 - 610	450 - 630	460 - 660
Better BOP1As	490 - 550	500 - 540	560 - 630	570 - 650	600 - 740	580 - 750
Other BOP1As	420 - 470	450 - 490	400 - 540	440 - 550	420 - 580	430 - 560

DUSTS

**DUST1** Few Select Best primaries gained Rs. 10-20 per kg and more following special inquiry. Balance declined by a similar margin. High Grown Dust1's in the Best category declined Rs. 20-30 per kg and more. Below Best declined to a lesser extent. Others and Poorer sorts were firm. Better Mediums declined Rs. 10-20 per kg and more. Others were irregular but mostly firm. Select Best CTC's declined Rs. 10- 20 per kg. Best and Below Best declined. Rs. 20 per kg and more. Others and poorer sorts declined further. Few Best Low Grown - Best too followed a similar trend. Others and Poorer sorts were irregularly but mostly dearer.

**DUST** Clean secondaries sold at last levels. Below Best too followed a similar trend. Others and Poorer sorts were firm to irregularly lower following quality. Better CTC's declined Rs. 10-20 per kg and more. Others declined further. Low Grown - Best too followed a similar trend. Others and Poorer sorts were irregularly but mostly dearer

QUOTATIONS IN (Rs/kg)	HIGH		MEDIUM		LOW	
Sale Date	11/12 JAN	19/20 JAN	11/12 JAN	19/20 JAN	11/12 JAN	19/20 JAN
Better Primary Dust (Orthodox)	610 - 800	600 - 840	560 - 650	520 - 630	520 - 600	550 - 700
Better Primary Dust (CTC) P. Dust	550 - 680	530 - 640	580 - 660	550 - 630	610 - 730	610 - 710
Below Best Primary Dust (Orthodox)	540 - 600	520 - 590	500 - 550	480 - 510	470 - 510	490 - 540
Other Primary Dust (CTC) P. Dust	480 - 540	450 - 520	450 - 570	450 - 540	500 - 600	500 - 600
Other Primary Dust (Orthodox)	470 - 530	450 - 510	450 - 490	430 - 470	360 - 460	360 - 480
Better Secondary Dust	550 - 620	550 - 630	500 - 560	500 - 560	480 - 570	480 - 570
Other Secondary Dust	420 - 540	400 - 540	400 - 490	420 - 490	420 - 470	420 - 470

\* Note. High & Medium quotations are a combination of **HIGH GROWN**s (Western High and Uva High) **MEDIUM GROWN**s (Western Medium and Uva Medium).

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**FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 19TH/ 20TH JANUARY 2021**

**QUANTITY SOLD DURING THE PERIOD**  
**11TH - 16TH JANUARY 2021**

<u>2021</u>		<u>11TH - 16TH JANUARY 2021</u>	<u>2020</u>	
<u>WEEKLY</u>	<u>TODATE</u>		<u>WEEKLY</u>	<u>TODATE</u>
		<u>PRIVATE SALES</u>		
79,041	183,264		73,548	162,198
		<u>PUBLIC AUCTION</u>		
6,079,811	11,918,753		5,779,442	11,611,397
		<u>FORWARD CONTRACTS</u>		
12,240	35,280		NIL	NIL
		<u>DIRECT SALES</u>		
NIL	NIL		12,140	80,766
		<u>TOTAL</u>		
6,171,092	12,137,297		5,865,130	11,854,361
		<u>BMF EXCLUDED FROM PRIVATE SALE</u>		
212,625	401,950		12,625	218,395

### PUBLIC AUCTION / GROSS SALE AVERAGES

**SALE NO : 2**  
**SALE OF : 11TH/ 12TH JANUARY 2021**

	2021				2020				2019			
	WEEKLY		TODATE		WEEKLY		TODATE		WEEKLY		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	584.82	3.11	582.30	3.13	446.85	2.49	443.47	2.47	471.98	2.62	475.92	2.61
Western High Grown	638.94	3.40	640.97	3.45	563.22	3.14	558.64	3.11	598.31	3.32	602.74	3.31
CTC High Grown	583.98	3.11	596.95	3.21	541.51	3.02	551.43	3.07	543.91	3.02	533.19	2.93
High Grown (Summary)	624.23	3.32	625.64	3.37	536.16	2.99	529.13	2.94	557.19	3.09	566.74	3.11
Uva Medium Grown	603.83	3.21	602.13	3.24	474.84	2.64	468.38	2.61	487.78	2.70	493.00	2.71
Western Medium Grown	583.21	3.10	582.63	3.14	497.77	2.77	483.76	2.69	503.68	2.79	498.01	2.74
CTC Medium Grown	558.60	2.97	565.88	3.05	493.01	2.75	474.95	2.64	472.76	2.62	468.98	2.58
Medium Grown (Summary)	589.65	3.14	588.49	3.17	492.32	2.74	479.95	2.67	500.08	2.77	496.81	2.73
Orthodox Low Grown	680.29	3.62	680.85	3.67	640.83	3.57	634.09	3.53	612.51	3.40	608.86	3.34
CTC Low Grown	549.36	2.92	560.09	3.02	459.50	2.56	460.62	2.56	438.89	2.43	444.47	2.44
Low Grown(Summary)	670.95	3.57	672.43	3.62	624.91	3.48	618.66	3.44	600.14	3.33	596.82	3.28
Total	647.46	3.44	648.45	3.49	586.83	3.27	577.88	3.21	578.72	3.21	575.69	3.16

Source: Oanda Exchange Rates

Source: MSL - Averages

### QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION

SALE DATE	2021			2020			2019		
	QTY	AV/PRICE	Approx	QTY	AV/PRICE	Approx	QTY	AV/PRICE	Approx
	<u>M/KG</u>	<u>RS</u>	<u>US\$</u> <u>Equivalent</u>	<u>M/KG</u>	<u>RS</u>	<u>US\$</u> <u>Equivalent</u>	<u>M/KG</u>	<u>RS</u>	<u>US\$</u> <u>Equivalent</u>
06TH JAN 2021	5.83	649.49	3.46	5.83	568.95	3.17	3.80	571.09	3.16
12TH JAN 2021	6.07	647.46	3.44	5.77	586.83	3.27	5.74	578.63	3.21

*Source: Central Bank of Sri Lanka / Buying Rates*

### **RATES OF EXCHANGE AS AT 20TH JANUARY 2021**

YEAR	US.DOL	STG.PD	YEN	EURO
2021	190.89	260.42	1.83	231.19
2020	179.50	232.92	1.62	197.52
2019	180.06	230.06	1.64	204.00

**SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY**

*Source: Central Bank of Sri Lanka / Buying Rates*

## CROP AND WEATHER

For the period 11 - 17 January 2021

### Western/Nuwara Eliya Regions

*Clear mornings and evening showers were reported in the Western Region, whilst the Nuwara Eliya Region reported dull and rainy weather throughout the week. The Department of Meteorology expects heavy showers in the Western and Central regions in the week ahead.*

### Uva/Udapussellawa Regions

Both regions reported gloomy weather with evening showers. Occasional showers are predicted in the Uva Region in the week ahead according to the Department of Meteorology.

### Low Grown

*The Ruhuna Region experienced dull weather with evening showers, whilst the Sabaragamuwa Region reported bright mornings with evening showers.*

### Crop Intake

*All regions maintained the crop intake, whilst a few sub-districts in the Uva Region reported a decrease.*



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SRI LANKA TEA EXPORTS

DESCRIPTION	QUANTITY (kgs)	VALUE Rs.	APPROX.AV.UNIT FOB VALUE PER kg.Rs/Cts
DECEMBER 2020			
Tea In Bulk	10,081,447	7,654,961,061.00	759.31
Tea In Packets	11,183,648	9,287,794,692.00	830.48
Tea In Bags	2,117,150	3,145,002,644.00	1,485.49
Instant Tea	241,427	390,795,220.00	1,618.69
Green Tea	306,944	667,623,320.00	2,175.07
TOTAL	23,930,616	21,146,176,937.00	883.65
DECEMBER 2019			
Tea In Bulk	10,632,259	7,251,640,260.00	682.04
Tea In Packets	10,690,675	8,134,268,092.00	760.88
Tea In Bags	1,802,461	2,672,282,931.00	1,482.57
Instant Tea	231,660	338,612,465.00	1,461.68
Green Tea	378,851	780,960,663.00	2,061.39
TOTAL	23,735,906	19,177,764,411.00	807.96
JANUARY/DECEMBER 2020			
Tea In Bulk	118,250,596	88,954,974,694.00	752.26
Tea In Packets	118,176,531	96,873,522,924.00	819.74
Tea In Bags	22,172,736	31,841,051,733.00	1,436.05
Instant Tea	2,843,139	4,106,931,101.00	1,444.51
Green Tea	4,126,373	8,393,438,354.00	2,034.10
TOTAL	265,569,375	230,169,918,806.00	866.70
JANUARY/DECEMBER 2019			
Tea In Bulk	122,843,706	87,566,114,928.00	712.83
Tea In Packets	139,080,034	105,379,683,545.00	757.69
Tea In Bags	22,913,377	34,082,882,743.00	1,487.47
Instant Tea	3,071,526	4,170,339,559.00	1,357.74
Green Tea	4,748,638	9,437,846,680.00	1,987.48
TOTAL	292,657,281	240,636,867,455.00	822.25

Source : Sri Lanka Customs Statistical Dept.

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 19TH/ 20TH JANUARY 2021

**MAJOR IMPORTERS OF SRI LANKA TEA**

**JANUARY/DECEMBER 2020/2019**

COUNTRY	BULK TEA	PACKETED TEA	TEA BAGS	INSTANT TEA	GREEN TEA	TOTAL 2020	TOTAL 2019
TURKEY	9,721,946	28,839,722	265,842	469	38,333	38,866,312	39,087,245
IRAQ	3,652,657	29,622,154	83,346		19,163	33,377,320	38,408,064
RUSSIA	23,976,371	4,299,353	752,796		579,853	29,608,373	29,068,027
IRAN	9,168,337	5,940,987	11,056		6,686	15,127,067	22,263,830
CHINA	11,696,351	1,779,747	243,481	352,702	51,137	14,123,418	11,870,397
AZERBAIJAIN	9,673,819	609,889	9,868		9,526	10,303,102	11,721,185
SYRIA	562,572	8,277,034	692,893		4,306	9,536,804	10,985,901
CHILE	7,536,943	233,983	1,587,333	1,085	59,711	9,419,055	7,231,265
U.A.E	5,548,938	2,689,041	265,221	9	167,137	8,670,346	9,901,241
LIBYA		7,552,059	23,004		231,184	7,806,247	12,329,315
SAUDI ARABIA	1,745,200	3,005,432	1,840,464	120	213,010	6,804,227	6,848,461
GERMANY	4,074,594	2,019,919	143,146	124,925	68,564	6,431,148	7,424,391
U.S.A.	2,602,336	1,956,688	638,029	27,218	483,073	5,707,343	7,114,369
JAPAN	4,557,575	325,205	713,768	11,595	3,382	5,611,525	7,538,028
JORDAN	306,760	2,434,149	1,923,665		15,507	4,680,081	5,167,602
UKRAINE	3,177,778	777,044	187,568		414,345	4,556,734	4,133,911
TAIWAN	3,823,753	508,431	60,616	20,178	91,056	4,504,034	4,670,439
HONG KONG	3,177,573	483,870	96,120		5,154	3,762,717	4,847,335
POLAND	1,134,369	511,361	1,198,094		134,477	2,978,302	2,604,182
NETHERLANDS (HOLAND)	322,897	1,469,614	811,372	2,291	289,978	2,896,152	3,342,375
LEBANON	16,100	2,347,887	205,407		4,752	2,574,145	2,824,633
EGYPT	1,586,521	795,478	53,211	1,215	40,441	2,476,865	2,172,330
BELGIUM	194,772	1,985,792	48,574	508	8,297	2,237,943	2,211,770
IRELAND		452	2,126	2,219,984	79	2,222,640	2,263,490
ISRAEL	411,480	932,941	736,585		36,231	2,117,236	1,987,567



SRI LANKA TEA CROP

DECEMBER 2020 / 2019												
		( in Kgs.)								(" Actual" in Million Kgs)		
ELEVATION	CTC		CHANGE	(20-19)	ORTHODOX		CHANGE	(20-19)	TOTAL		CHANGE	(20-19)
	2020	2019	ACTUAL	%	2020	2019	ACTUAL	%	2020	2019	ACTUAL	%
HIGH	618,326	335,353	0.28	84.38%	5,801,987	3,860,587	1.94	50.29%	6,420,313	4,195,940	2.22	53.01%
MEDIUM	933,406	590,167	0.34	58.16%	3,642,062	2,192,622	1.45	66.11%	4,575,468	2,782,789	1.79	64.42%
LOW	1,171,859	1,052,122	0.12	11.38%	16,150,928	13,727,505	2.42	17.65%	17,322,787	14,779,627	2.54	17.21%
GREEN TEA									185,884	135,463	0.05	37.22%
T/B Adjustment												
TOTAL	2,723,591	1,977,642	0.75	37.72%	25,594,977	19,780,714	5.81	29.39%	28,504,452	21,893,819	6.61	30.19%
JANUARY/ DECEMBER 2020 / 2019												
		( in Kgs.)								(" Actual" in Million Kgs)		
ELEVATION	CTC		CHANGE	(20-19)	ORTHODOX		CHANGE	(20-19)	TOTAL		CHANGE	(20-19)
	2020	2019	ACTUAL	%	2020	2019	ACTUAL	%	2020	2019	ACTUAL	%
HIGH	5,309,944	3,539,607	1.77	50.02%	55,877,797	58,173,962	-2.30	-3.95%	61,187,741	61,713,569	-0.53	-0.85%
MEDIUM	8,252,911	8,027,038	0.23	2.81%	37,408,005	37,949,421	-0.54	-1.43%	45,660,916	45,976,459	-0.32	-0.69%
LOW	10,536,317	12,018,374	-1.48	-12.33%	159,080,831	177,770,141	-18.69	-10.51%	169,617,148	189,788,515	-20.17	-10.63%
GREEN TEA									2,023,481	2,642,128	-0.62	-23.41%
T/B Adjustment												
TOTAL	24,099,172	23,585,019	0.51	2.18%	252,366,633	273,893,524	-21.53	-7.86%	278,489,286	300,120,671	-21.63	-7.21%

CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Difference +/-	
		2018	2019	2020	2018	2019	2020	2018 vs 2019	2019 vs 2020
Sri Lanka	Dec	26.3	21.9	28.5	303.9	300.1	278.4	-3.8	-21.7
Bangladesh	Nov	9.1	10.30	10.50	75.9	89.65	79.43	13.75	-10.22
North India	Nov	101.5	117.7	127.6	1078.0	1122.9	980.5	44.9	-142.4
South India	Nov	19.6	21.8	21.4	205.1	200.9	201.2	-4.2	0.3
Kenya	Oct	49.2	46.3	48.2	395.5	363.1	467.4	-32.4	104.3
Malawi	Oct	2.2	2.3	2.1	42.8	42.1	38.5	-0.7	-3.6

CATALOGUES

SALE NO. 05 - SCHEDULED FOR 1<sup>ST</sup>/2<sup>ND</sup> FEBRUARY 2021

The Ex Estate catalogue closed on 15 January 2021 excluding violations The Off Grade catalogue closed on 12 January 2021 excluding violations and three days ahead of the schedule date. The Semi Leafy catalogue closed on 13 January 2021 excluding violations and two days ahead of the schedule date The other Main sale catalogues closed on 15 January 2021 excluding violations.

SALE NO. 06 - SCHEDULED FOR 9<sup>TH</sup> & 10<sup>TH</sup> FEBRUARY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 21 January 2021.

SALE NO. 07 - SCHEDULED FOR 16<sup>TH</sup> & 17<sup>TH</sup> FEBRUARY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 29 January 2021.

The details of teas awaiting sale are given on the last page of this report.

DETAILS OF TEAS AWAITING SALE

SALE NO : 4 SCHEDULED FOR 25TH/ 26TH JANUARY 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	965	1,118,151	Leafy	Closed on	07/01/2021	Violations Excluded
High & Medium	1,746	880,302	Semi Leafy	Closed on	05/01/2021	Violations Excluded
Leafy	2,317	1,098,869	Tippy	Closed on	07/01/2021	Violations Excluded
Semi Leafy	1,745	952,739	OTHER MAIN SALE CATALOGUES			
Tippy	2,126	1,191,695	High & Medium	Closed on	07/01/2021	Violations Excluded
Premium Flowery	441	81,809	Dust	Closed on	07/01/2021	Violations Excluded
Off Grades	2,266	1,278,669	Premium Flowery	Closed on	07/01/2021	Violations Excluded
Dust	747	796,553	Off Grades	Closed on	04/01/2021	Violations Excluded
TOTAL	12,353	7,398,787	BOP1A	Closed on	07/01/2021	Violations Excluded
Re-print	622	350,889	Ex Estate	Closed on	07/01/2021	Violations Excluded

No of Pkgs : 195,246

CTC : 14,365 Pkgs - 777,490 kgs

SALE NO. 4 - SALE OF 28TH/ 29TH JANUARY 2020

Lots : 11,999

Re-print Lots : 562

Quantity : 6,950,320 kgs

Re-print Quantity : 346,138 kgs

BUYERS' PROMPT : 01/02/2021

SELLERS' PROMPT : 02/02/2021

SALE NO : 5 SCHEDULED FOR 01ST/ 02ND FEBRUARY 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	860	992,368	Leafy	Closed on	15/01/2021	Violations Excluded
High & Medium	1,574	761,630	Semi Leafy	Closed on	13/01/2021	Violations Excluded
Leafy	2,336	1,062,241	Tippy	Closed on	15/01/2021	Violations Excluded
Semi Leafy	1,799	939,342	OTHER MAIN SALE CATALOGUES			
Tippy	2,102	1,145,374	High & Medium	Closed on	15/01/2021	Violations Excluded
Premium Flowery	405	73,260	Dust	Closed on	15/01/2021	Violations Excluded
Off Grades	2,323	1,313,916	Premium Flowery	Closed on	15/01/2021	Violations Excluded
Dust	664	680,619	Off Grades	Closed on	12/01/2021	Violations Excluded
TOTAL	12,063	6,968,750	BOP1A	Closed on	15/01/2021	Violations Excluded
Re-print	888	464,578	Ex Estate	Closed on	15/01/2021	Violations Excluded

No of Pkgs : 185,663

CTC : 12,612 Pkgs - 678,628 kgs

SALE NO. 5 - SALE OF 03RD/ 05TH FEBRUARY 2020

Lots : 10,274

Re-print Lots : 417

Quantity : 5,807,159 kgs

Re-print Quantity : 272,365 kgs

BUYERS' PROMPT : 08/02/2021

SELLERS' PROMPT : 09/02/2021

SALE NO : 4 SCHEDULED FOR 25TH/ 26TH JANUARY 2021

ORDER OF SALE

Approximate Selling Time of F&W Catalogues

EX ESTATE	LG Large Leaf LG Small Leaf/BOPIA/Prem	High & Medium/Off Grade/Dust	25TH JANUARY 2021	
CTB	JK	MB	Semi Leafy Teas	11.20am
EB	LC	LC	Leafy Teas	02.15pm
MB	EB	AS	Tippy Teas	02.15pm
LC	MB	BC	Main Sale - High & Medium	03.00pm
JK	BC	CTB		
AS	FW	JK		
BC	CTB	EB	26TH JANUARY 2021	
FW	AS	FW	Premium Flowery	08.45am
			Ex- Estate	11.00am
			BOP1A	11.00am
			Off Grades	12.45pm
			Dust	04.30pm
FW - Forbes & Walker Tea Brokers (Pvt) Ltd		AS - Asia Siyaka Commodities PLC		
JK - John Keells PLC		MB - Mercantile Produce Brokers (Pvt)Ltd		
BC - Bartleet Produce Marketing (Pvt) Ltd		LC - Lanka Commodity Brokers (Pvt) Ltd		
EB - Eastern Brokers Ltd		CTB - Ceylon Tea Brokers PLC		